

International Graduate (m/f) – Corporate Treasury Sales (Corporate Solutions Group), Italy



UniCredit is a leading European Bank, combining an international mindset with strong local roots, welcomes people who share a strong can-do spirit and attitude. We look for those who believe in team work and feel responsible for generating value to our customers and communities we all live in.

The **Corporate & Investment Banking (CIB)** Division of UniCredit focuses on corporate clients with an annual turnover above EUR 50 mln. With a service model for corporate clients varying by segments, CIB meets the demands of companies with effective, tailor-made solutions by rapidly evaluating the requirements of an individual company, its growth potential in the long-term and the markets in which it operates. This is why we say that strategic partnership is our profession.

Our **International Graduate Program in Corporate & Investment Banking** marks the perfect start of your professional career at UniCredit.

The modular-structured program enables you to gain practical know-how in the CIB area. From your target area you will rotate in national and international important interfaces in order to qualify for your target position. A tailor-made training concept in the beginning of your program provides the transfer of your academic knowledge into practical training.

Our Corporate Solution Group Team is looking for a graduate to:

Support senior sales during the origination, structuring and execution process of risk management solutions

- Preparation of sales pitches, marketing materials and presentations
- Pricing of FX and Rates derivatives instruments
- Support senior sales in the execution process
- Support senior sales in daily activities (legal and administrative documentations)

Your profile:

- University degree in business administration and/or marketing and/or mathematics required
- Outstanding academic results, previous work experience in similar contest
- Good knowledge of financial markets and derivatives instruments
- Quick learner and proactive personality
- Outstanding candidate, energetic person with good communication skills and willingness to work and to perform
- Be able to adapt to perform different tasks and work with strict deadlines
- Knowledge of financial markets and financial instruments
- Ability to work in a team and flexibility to adapt and respond to changing markets conditions
- Fluent in Italian and English

Application details:

- Location: Milan, Italy
- Entry Date: asap
- Contact: Karin Jobst: +49 (0)89 378 34049
- Application: www.cibgraduateprogram.unicredit.eu

Life is full of ups and downs.
We're there for both.

